Summary Report of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending February 29, 2012 (Based on Japanese Accounting Standards)

January 6, 2012

Listed company name:	AEON DELIGHT CO., LTD.		Listed exchanges: Tokyo Stock Exchange and Osaka Securities Exchange (First Section)
Stock code:	9787		URL http://www.aeondelight.co.jp
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Planned date for filing of quarterly financial statements:		January 13, 2012	Planned date for commencement of dividend payments: -

Preparation of Supplementary Materials to Quarterly Financial Results: No
Quarterly Earnings Briefing: No

(Amounts of less than one million yen have been rounded down.)

1. Consolidated Results for the First Nine Months of the Fiscal Year Ending February 29, 2012 (from March 1, 2011 to November 30, 2011)

(1) Consolidated Operating Results (cumulative)

(Figures expressed in percentages represent year-on-year percentage changes.)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended November 30, 2011	165,075	39.7	10,112	25.9	10,185	26.1	5,292	19.7
Nine months ended November 30, 2010	118,125	10.5	8,032	10.0	8,080	11.1	4,421	13.5

	Net Income per Share	Diluted Net Income per Share
	Yen	Yen
Nine months ended November 30, 2011	100.93	100.71
Nine months ended November 30, 2010	101.64	101.43

(2) Consolidated Financial Position

	Total Assets	Net Assets	Shareholders' Equity Ratio	Net Assets per Share
	Millions of yen	Millions of yen	%	Yen
As of November 30, 2011	90,625	56,316	61.4	1,061.28
As of February 28, 2011	84,624	52,887	62.3	1,005.62

(Reference) Shareholders' equity As of November 30, 2011: 55,660 million yen As of February 28, 2011: 52,738 million yen

2. Dividends

	Annual dividends				
	End of the 1st Quarter	End of the 2nd Quarter	End of the 3rd Quarter	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year Ended February 28, 2011	-	17.00	-	22.00	39.00
Year Ending February 29, 2012	-	20.00	-		
Year Ending February 29, 2012 (Forecast)			-	20.00	40.00

Note 1: Adjustments to dividend forecast made during the third quarter of fiscal 2012: None
Note 2: Dividends at the end of the year ended February 28, 2011 includes the commemorative dividend of 5 yen per share, under the premise of the merger with CERTO Corp. effective as of Sept. 1, 2010.

3. Forecast of Consolidated Results for the Year Ending February 29, 2012 (from March 1, 2011 to February 29, 2012)

(Figures expressed in percentages represent year-on-year percentage changes.)

	Net sales		Operating Income		Ordinary Income		Net Income		Net Income per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	213,000	24.6	14,300	18.8	14,300	18.3	7,600	17.0	144.92

Note: Adjustments to consolidated results forecast made during the third quarter of fiscal 2012: None

4. Other Remarks (See “2. Other Remarks” on page 4 of the Attached Materials.)

(1) Changes in significant subsidiaries during the period : None

Note: This refers to changes in specified subsidiaries resulting in changes in the scope of consolidation during the current quarterly accounting period.

(2) Application of simplified accounting methods and specific accounting methods : Yes

Note: This refers to application of simplified accounting methods and accounting methods specific to the preparation of quarterly consolidated financial statements

(3) Changes in the principles, procedures, or presentation methods for accounting treatment

1) Change arising from revisions of accounting standards : Yes

2) Change due to reasons other than those described in 1) above : Yes

Note: This refers to changes in the principles, procedures, or presentation methods for accounting treatment related with the preparation of the quarterly financial statements as described in “Significant Changes in the Basis for Preparation of the Quarterly Financial Statements”.

(4) Number of shares outstanding (common stock)

1) Number of shares outstanding at end of period (including treasury stock)	As of November 30, 2011	54,169,633 shares	As of February 28, 2011	54,169,633 shares
2) Number of treasury shares at end of period	As of November 30, 2011	1,722,771 shares	As of February 28, 2011	1,726,306 shares
3) Average number of shares outstanding (quarterly cumulative)	Nine months ended November 30, 2011	52,441,592 shares	Nine months ended November 30, 2010	43,500,954 shares

* Items related to the conduct of quarterly review procedures

・ These quarterly financial results are not subject to quarterly review based on the Financial Instrument and Exchange Act, and a quarterly review based on the Financial Instrument and Exchange Act had not been completed at the time these quarterly financial results were disclosed.

* Information concerning proper use of financial forecasts and other special instructions

・ Forward-looking statements such as financial forecasts contained in these materials are based on certain assumptions judged to be reasonable and on the information available when the forecasts were made. However, actual performance may significantly differ due to a variety of factors. Please refer to “(3) Qualitative Information on Consolidated Financial Forecast” on page 4 of the Attached Materials for information concerning the assumptions used for financial forecasts and the proper use of financial forecasts.

○ Attached Materials Contents

1. Qualitative Information on Current Quarterly Consolidated Performance

(1) Qualitative Information on Consolidated Operating Results

During the first nine months of the current fiscal year (March 1, 2011 to November 30, 2011), the Japanese economy showed signs, albeit mild, of a recovery trend following its stagnation due to the impact of the Great East Japan Earthquake. However, the outlook for the economy remained uncertain owing to the prolonged appreciation of the yen and expanded impact of the flood damage in Thailand.

Amid these economic conditions, we sought further growth through our Comprehensive Facility Management Service (Comprehensive FMS) business and have actively pressed ahead with our operating activities in our three markets targeted in our medium-term business plan: the major urban area market; the environmental load reduction market; and the Asian market.

(A) Major initiatives in the first nine months of the current fiscal year

a. Regarding KAJITAKU Inc., which we made into a consolidated subsidiary in April 2011, the company was able to steadily expand sales of its “KAJIcloud” (Housework Professionals) series. “KAJIcloud” are packages of popular housework support services that can now be sold at stores and have been widely reported on by the mass media. Furthermore, we are engaged in the development of new products and for our 13th series we will launch sales in collaboration with Phillips Respironics GK of the “RinRin Safety Emergency Alert Pack” in February 2012. Phillips Respironics provides alert systems already in use by approximately 750,000 elderly people in the United States.

b. As for our overseas markets, we have assigned a “Representative for Chinese Business” and “Representative for ASEAN Business” based on our structural reforms launched in September 2011 aimed at accelerating the growth of our Asian market. We have thus established a system whereby each representative has the responsibility and is vested with the authority to make prompt decisions. We will strive to operate an optimal Comprehensive FMS business in each area through implementation of our glocal strategy.
With respect to China, we were entrusted to provide comprehensive facility management services for shopping centers that Beijing AEON Co., Ltd. (widely known as Beijing AEON) and AEON MALL (CHINA) BUSINESS MANAGEMENT CO., LTD. (commonly referred to as AEON MALL(CHINA)) plan to build in Beijing and the Tianjin district located in an area known as North China. Moreover, in Guangdong Province located in an area known as South China, we are promoting efforts to take over the provision of comprehensive facility management services for existing shopping centers from a company (or third party) entrusted with such services by Guangdong JUSCO Teem Stores Co., Ltd. (widely known as Guangdong JUSCO) and AEON South China Co., Ltd. (commonly referred to as AEON South China), which own the centers. Recently, we have taken over cleaning service operations for JUSCO XinZhou Store,” which was managed by AEON South China, from a company (or third party) entrusted with such services by JUSCO XinZhou Store. In accordance with these contracts, we will carry out our service operations at eight stores in China (four stores each in the northern and southern areas in China). Moreover, we have been actively approaching non-AEON GROUP customers and were entrusted to provide our services to a state-run commercial facility in June 2011, and later that year in December were contracted to begin providing services for an office building adjoining a luxury condominium in Beijing. This demonstrates the steady progress of our initiatives in expanding our business. Furthermore, we have already launched a feasibility study in preparation for the expansion of the market area in China. Going forward, we aim to establish a Comprehensive FMS business in China by taking advantage of our expertise cultivated in Japan. As part of this initiative, we will focus on our environmental business, such as expanding sales of LED lighting, which is currently in strong demand.
In the ASEAN, we have conducted a feasibility study for the establishment of local subsidiaries in priority areas such as Vietnam where we established a representative office (in Ho Chi Minh City) in May 2011 and Malaysia where our ASEAN business representative is stationed.

c. We will endeavor to significantly reduce costs based on IT solutions and improve our competitive edge as well as strongly push forward the AEON DELIGHT GROUP's business structure reforms. We also aim to establish a new business that provides IT-related solutions, which will drive our Comprehensive FMS business. To this end, we have decided to establish the new joint venture "FMS Solutions Co., Ltd." with "Vinculum Japan Corporation."

(B) Overview of our major businesses during the first nine months of the current fiscal year (March 1, 2011 to November 30, 2011)

1. In the facilities management business, net sales increased over the previous year to 31,833 million yen (104.6% year on year) due in part to the contribution of A to Z Service Co., Ltd., which was made a consolidated subsidiary in May 2011. We intend to improve our profitability by improving efficiency through patrol-style facilities management and reduction of permanently stationed facility management staff, which are the initiatives that we have promoted since last year.
2. In the security services business, net sales were 24,222 million yen (100.4% year on year), remaining nearly flat from the previous year level. We will work toward expanding our business through the establishment of a new security model "Attender Service" to which higher value has been added, in addition to our existing security operation.
3. In the cleaning services business, net sales declined over the previous year to 29,861 million yen (95.7% year on year). However, we were entrusted to provide hospital cleaning services, as planned, on which our efforts were focused. We were able to achieve this by taking advantage of our track record in providing high-quality cleaning services to our customers.
4. In the construction work business, net sales rose significantly over the previous year to 21,080 million yen (192.0% year on year), thanks to successes in initiatives in response to the demand for energy-saving and power-saving measures, for which there continue to be a substantial need, in the aftermath of the earthquake disaster. We are making efforts to positively respond to demand for energy-saving-related construction, including LED, and renovation work. In addition, we will endeavor to strengthen our price competitiveness in this field by, for example, separating orders for materials and work to improve profitability.
5. In the materials/supplies sourcing services business, net sales came to 27,786 million yen. We have newly established a "package department" and a "food pack department" to clarify those operating targets. As a result, we have fortified our corporate structure toward further growth.
6. In the vending machine services business, net sales came to 24,454 million yen. We will move ahead with efforts to increase sales by deploying high value-added products such as vending machines that save energy or support e-cash services.
7. In the support businesses, net sales increased significantly over the previous year to 5,800 million yen (151.7% year on year), due in part to the contribution of KAJITAKU, Inc., which was made a consolidated subsidiary in April 2011. We aim to create a business model that will allow us to secure profits in each business.
   Refer also to the reference information "Net sales by business segment" on page 12 for an overview of net sales by business segment.

(C) Management performance

During the first nine months of the current fiscal year (March 1, 2011 to November 30, 2011), net sales and operating and ordinary income of the AEON DELIGHT Group came to 165,075 million yen (139.7% year on year), 10,112 million yen (125.9% year on year) and 10,185 million yen (126.1% year on year), respectively. Our operating and ordinary income results are attributable to our proactive investment in overseas inspections and the management training of human resources for our future growth. As a result, our net income (cumulative) for the 3rd quarter of the fiscal year ending February 29, 2012 came to 5,292 million yen (119.7% year on year).

(2) Qualitative Information on Consolidated Financial Position

Total assets as of November 30, 2011 increased by 6,001 million yen (7.1%), compared with the balance at the end of the previous fiscal year, to 90,625 million yen.

This was attributable mainly to a decrease of 3,486 million yen in cash and deposits, an increase of 3,005 million yen in notes and accounts receivable-trade, an increase of 988 million yen in amortization of goodwill due to an increase in the number of consolidated subsidiaries, an increase of 5,400 million yen in deposit of subsidiaries and affiliates, and a decrease of 482 million yen in the valuation of investment securities.

Liabilities as of November 30, 2011 increased by 2,572 million yen (8.11%), compared with the balance at the end of the previous fiscal year, to 34,309 million yen. This increase is attributable mainly to an increase of 2,004 million yen in notes and accounts payable-trade and an increase of 1,295 million yen in provision for reward for business performance.
Net assets as of November 30, 2011 increased by 3,428 million yen (6.48%), compared with the balance at the end of the previous fiscal year, to 56,316 million yen. This increase is attributable mainly to an increase of 5,292 million yen in retained earnings due to posting of net income for the third quarter, a decrease of 2,202 million yen in retained earnings due to dividend payments, and an increase of 476 million yen in minority interest.
As a result, the shareholders' equity ratio as of November 30, 2011 decreased by 0.9% to 61.4%, compared to 62.3% at the end of the previous fiscal year.

Cash Flows
The balance of cash and cash equivalents (hereinafter referred to as "cash") at November 30, 2011 decreased by 2,845 million yen (23.8%), compared to the balance at the end of the previous fiscal year, to 9,110 million yen.
Summarized below are cash flows and their underlying factors for the third quarter of the current fiscal year.

(Cash flows from operating activities)
Net cash provided by operating activities during the third quarter of the current fiscal year was 6,089 million yen. The major factors contributing to the net cash inflow were an increase of 9,618 million yen due to posting of income before income taxes and minority interests, an increase of 1,707 million yen due to posting of depreciation and amortization as well as amortization of goodwill, a decrease of 1,733 million yen due to an increase in notes and accounts receivable-trade, an increase of 1,231 million yen due to an increase in notes and accounts payable-trade and an decrease of 5,393 million yen of income tax payments.

(Cash flows from investing activities)
Net cash used by investing activities during the third quarter of the current fiscal year was 6,673 million yen. The major factors behind the net cash outflow were an outflow of 5,397 million yen for payment for/collection of deposits of subsidiaries and affiliates, an outflow of 906 million yen for acquisition of property, plant and equipment and intangible fixed assets.

(Cash flows from financing activities)
Net cash used in financing activities during the third quarter of the current fiscal year was 2,618 million yen. The major factors contributing to the net cash outflow were an outflow of 2,212 million yen for cash dividends paid, and an outflow of 468 million yen for repayment of long-term loans payable.

(3) Qualitative Information on Consolidated Financial Forecast

Regarding its earnings projection for the fiscal year ending February 29, 2012, AEON DELIGHT's forecast released on April 14, 2011 remains unchanged.

2. Other Remarks

(1) Overview of changes in significant subsidiaries during the period: None

(2) Overview of simplified accounting methods and specific accounting methods

Method for estimating credit losses on general receivables

Since the difference between the actual credit loss ratio as of November 30, 2011 and the ratio computed at the end of fiscal 2011 was deemed insignificant, the actual credit loss ratio at the end of fiscal 2011 was used in estimating credit losses.

(3) Overview of changes in the principles, procedures, or presentation methods for accounting treatment

・Changes related to accounting treatment standards

Application of the Accounting Standards for the Equity Method and the Tentative Measures for the Accounting of Affiliated Companies Accounted for by the Equity Method

The Accounting Standards for the Equity Method (Financial Accounting Standards No. 16, announced on March 10, 2008) and the Tentative Measures for the Accounting of Affiliated Companies Accounted for by the Equity Method (Business Practice Report No. 24, announced on March 10, 2008) were applied from the first quarter of the current consolidated fiscal year.
The application of these standards had no impact on the profits and losses for the third quarter of the consolidated fiscal year.

Application of the Accounting Standards for Asset Retirement Obligations

The Accounting Standards for Asset Retirement Obligations (Financial Accounting Standards No. 18, March 31, 2008) and Guidance on the Accounting Standards for Asset Retirement Obligations (Financial Accounting Standards Guidance No. 21, March 31, 2008) were applied from the first quarter of the consolidated fiscal year.
The application of these standards had no impact on the profits and losses for the third quarter of the current consolidated fiscal year.

・Change in presentation methods

(Quarterly consolidated balance sheet-related)

1. The amount of "gain on maturity of insurance contract" that was contained in "other" for non-operating income during the third quarter of the previous consolidated fiscal year has exceeded 20% of the total amount of non-operating expenses in the third quarter of the current consolidated fiscal year, and is now listed separately. The amount of "gain on maturity of insurance contract" during the third quarter of the previous consolidated fiscal year was 5 million yen.

2. With the application of the Cabinet Office Ordinance Partially Correcting Financial Statement Regulations (Cabinet Office Ordinance No. 5, March 24, 2009) based on the Accounting Standards for Consolidated Financial Statements (Financial Accounting Standards No. 22, December 26, 2008), the item "net income before minority interests" has been stated from the third quarter of the current consolidated fiscal year.

(Quarterly consolidated statement of cash flows-related)

The presentation for "purchase of property, plant and equipment" (723 million yen for the third quarter of the current fiscal year) and "purchase of intangible assets" (183 million yen for the third quarter of the current fiscal year) that were contained in "net cash provided by (used in) investing activities" during the third quarter of the previous consolidated fiscal year has been changed to "purchase of property, plant and equipment and intangible fixed assets" from the third quarter of the current consolidated fiscal year.

3. Quarterly Consolidated Financial Statements
(1) Quarterly Consolidated Balance Sheet

(millions of yen)

	FY2012 (As of November 30, 2011)	FY2011 (As of Feb. 28, 2011)
Assets		
Current assets		
Cash and deposits	9,612	13,098
Notes and accounts receivable-trade	31,252	28,246
Inventory	1,321	1,354
Deposit of subsidiaries and affiliates	24,320	18,920
Other	4,148	3,129
Allowance for doubtful accounts	(648)	(226)
Total current assets	70,006	64,524
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	1,219	1,234
Land	284	284
Other, net	2,322	2,237
Total property, plant and equipment	3,827	3,756
Intangible assets		
Goodwill	11,534	10,546
Other	1,006	1,030
Total intangible assets	12,541	11,577
Investments and other assets		
Investment securities	2,500	2,983
Other	1,959	1,979
Allowance for doubtful accounts	(209)	(196)
Total investments and other assets	4,250	4,766
Total noncurrent assets	20,618	20,100
Total assets	90,625	84,624

(millions of yen)

	FY2012 (As of November 30, 2011)	FY2011 (As of Feb. 28, 2011)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	21,348	22,424
Electronically Recorded Monetary Obligations	3,080	-
Short-term loans payable	114	24
Current portion of corporate bonds payable due within one year	10	-
Current portion of long-term loans payable within one year	12	25
Income taxes payable	2,231	2,844
Provision for reward for business performance	2,071	776
Provision for directors' bonuses	97	127
Other	4,341	4,501
Total current liabilities	33,307	30,724
Noncurrent liabilities		
Corporate bonds payable	20	-
Long-term loans payable	-	6
Provision for retirement benefits	508	487
Provision for directors' retirement benefits	148	51
Other	325	466
Total noncurrent liabilities	1,002	1,012
Total liabilities	34,309	31,737
Net assets		
Shareholders' equity		
Capital stock	3,238	3,238
Capital surplus	18,748	18,741
Retained earnings	33,665	30,575
Treasury stock	(461)	(461)
Total shareholders' equity	55,190	52,092
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	490	664
Foreign currency translation adjustment	(21)	(19)
Total valuation and translation adjustments	469	645
Subscription rights to shares	179	149
Minority interest	476	-
Total net assets	56,316	52,887
Total liabilities and net assets	90,625	84,624

(2) Quarterly Consolidated Statements of Income

First Nine Months of FY2012

(millions of yen)

	First nine months of FY2011 (March 1, 2010 – November 30, 2010)	First nine months of FY2012 (March 1, 2011 – November 30, 2011)
Net sales	118,125	165,075
Cost of sales	101,198	143,520
Gross profit	16,926	21,554
Selling, general and administrative expenses	8,894	11,442
Operating income	8,032	10,112
Non-operating income		
Interest income	37	72
Dividends income	30	35
Gain on maturity of insurance contract	-	92
Equity in earnings of affiliates	33	-
Proceeds from adjustment of labor insurance expenses	18	-
Other	41	30
Total non-operating income	161	231
Non-operating expenses		
Interest expenses	2	4
Loss on adjustment of labor insurance expenses	-	14
Compensation for accident expenses	9	17
Loss on cancellation of company housing	38	38
Loss on retirement of noncurrent assets	35	19
Equity in losses of affiliates	-	13
Other	27	50
Total non-operating expenses	113	158
Ordinary income	8,080	10,185
Extraordinary income		
Proceeds from sales of investment securities	3	-
Gain (loss) on sales of membership	1	-
Marginal gain on step acquisition	-	56
Reversal of provision for directors’ bonuses	-	17
Total extraordinary income	5	73
Extraordinary loss		
Cost of merger	193	-
Loss on valuation of investment securities	67	-
Losses on disasters	-	300
Provision for doubtful accounts	-	312
Other	2	27
Total extraordinary losses	263	640
Income before income taxes and minority interests	7,821	9,618

(millions of yen)

	First nine months of FY2011 (March 1, 2010 – November 30, 2010)	First nine months of FY2012 (March 1, 2011 – November 30, 2011)
Income taxes-current	3,682	4,626
Income taxes-deferred	(282)	(421)
Total income taxes	3,400	4,205
Net income before minority interests	-	5,413
Minority interests in income	-	120
Net income	4,421	5,292

(3) Quarterly Consolidated Statements of Cash Flow

(millions of yen)

	First nine months of FY2011 (March 1, 2010 – November 30, 2010)	First nine months of FY2012 (March 1, 2011 – November 30, 2011)
Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	7,821	9,618
Depreciation and amortization	653	912
Amortization of goodwill	585	795
Increase (decrease) in Provision for reward for business performance	1,269	1,232
Increase (decrease) in provision for retirement benefits	(94)	20
Increase (decrease) in provision for directors' retirement benefits	(17)	(3)
Interest and dividends income	(68)	(108)
Interest expenses	2	4
Decrease (increase) in notes and accounts receivable-trade	785	(1,733)
Increase (decrease) in notes and accounts payable-trade	(1,662)	1,231
Increase (decrease) in accounts payable-other	(1,013)	(429)
Decrease (increase) in accounts receivable-other	(65)	(200)
Other, net	(280)	49
Subtotal	7,916	11,389
Interest and dividends income received	75	97
Interest expenses paid	(2)	(4)
Income taxes paid	(4,624)	(5,393)
Net cash provided by (used in) operating activities	3,364	6,089
Net cash provided by (used in) investment activities		
Proceeds from withdrawal of time deposits	91	803
Payments into time deposits	(511)	(293)
Purchase of property, plant and equipment and intangible fixed assets	-	(906)
Proceeds from sales of property, plant and equipment and intangible fixed assets	-	21
Purchase of property, plant and equipment	(398)	-
Proceeds from sales of property, plant and equipment	114	-
Purchase of intangible assets	(159)	-
Purchase of investments in subsidiaries resulting in change in scope of consolidation	-	(1,116)
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation	-	365
Collection of loans receivable	807	7
Payments for deposit of subsidiaries and affiliates	(85,420)	(114,623)
Collection of deposit of subsidiaries and affiliates	84,300	109,226
Other, net	107	(156)
Net cash provided by (used in) investment activities	(1,067)	(6,673)

	First nine months of FY2011 (March 1, 2010 – November 30, 2010)	First nine months of FY2012 (March 1, 2011 – November 30, 2011)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(27)	86
Repayment of long-term loans payable	(18)	(468)
Cash dividends paid	(1,263)	(2,212)
Other, net	(4)	(23)
Net cash provided by (used in) financing activities	(1,314)	(2,618)
Effect of exchange-rate change on cash and cash equivalents	(12)	(4)
Net increase (decrease) in cash and cash equivalents	970	(3,206)
Cash and cash equivalents at beginning of period	7,873	12,317
Increase in cash and cash equivalents resulting from merger	1,958	-
Increase (decrease) in cash and cash equivalents resulting from change in scope of consolidation	13	-
Cash and cash equivalents at end of period	10,815	9,110

(4) Note on the going concern assumption
First nine months of FY2012 (March 1, 2011 – November 30, 2011)
None

(5) Note on significant changes in shareholders' equity
First nine months of FY2012 (March 1, 2011 – November 30, 2011)
None

4. Reference information
Net sales by business segment

(millions of yen)

	Comprehensive FMS business							Other businesses	Total
	Facilities management business	Security services business	Cleaning services business	Construction work business	Materials/ Supplies sourcing services business	Vending machine services business	Support businesses		
Net sales	31,833	24,222	29,861	21,080	27,786	24,454	5,800	36	165,075

Notes: 1. The reporting segments are based on a management approach.
2. Breakdown of reporting segments
(1) Comprehensive FMS business
1) Facilities management business
Business that conducts the preservation, inspection, maintenance, etc. of building facilities
2) Security services business
Business that provides comprehensive security services including security for facilities, security to handle crowds and traffic, security for transporting valuable goods, etc.
3) Cleaning services business
Business that conducts the cleaning of buildings and facilities
4) Construction work business
Business that conducts large-scale renovation and interior design work, makes environmental load reduction proposals, and installs solar power generation systems
5) Materials/Supplies sourcing services business
Business that acts as a purchase agent for indirect materials and procures materials, etc.
6) Vending machine services business
Business that operates beverage vending machines, cares for foliage plants, and maintains air purification units
7) Support businesses
Business that includes the retail store business, technical training business, temporary staffing business, and document management business
(2) Other businesses
Real estate lease business