Summary Report of Consolidated Financial Results for the First Quarter of the Fiscal Year Ending February 29, 2012 (Based on Japanese Accounting Standards)

July 6, 2011

Listed company name:	AEON DELIGHT CO., LTD.		Listed exchanges: Tokyo Stock Exchange and Osaka Securities Exchange (First Section)	
Stock code:	9787		URL http://www.aeondelight.co.jp	
Representative:	(Title)	President and CEO	(Name) Kazunori Umemoto	
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Planned date for filing of quarterly financial statements:		July 14, 2011	Planned date for commencement of dividend payments	—
Preparation of Supplementary Materials to Quarterly Financial Results:		No		
Quarterly earnings briefing held:		No		

(Amounts of less than one million yen have been rounded down)

1. Consolidated Results for the First Quarter of the Fiscal Year Ending February 29, 2012 (from March 1, 2011 to May 31, 2011)

(1) Consolidated Operating Results (cumulative)

(Figures expressed in percentages represent year-on-year percentage changes.)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended May 31, 2011	52,972	52.7	3,086	26.4	3,141	27.8	1,704	24.8
Three months ended May 31, 2010	34,686	(5.6)	2,442	0.1	2,457	0.4	1,366	1.6

	Net Income per Share	Diluted Net Income per Share
	Yen	Yen
Three months ended May 31, 2011	32.51	32.45
Three months ended May 31, 2010	34.43	34.37

(2) Consolidated Financial Position

	Total Assets	Net Assets	Shareholders' Equity Ratio	Net Assets per Share
	Millions of yen	Millions of yen	%	Yen
As of May 31, 2011	86,258	53,703	61.6	1,013.48
As of Feb. 28, 2011	84,624	52,887	62.3	1,005.62

(Reference) Shareholders' equity As of May 31, 2011: 53,146 million yen As of February 28, 2011: 52,738 million yen

2. Dividends

	Dividends per Share				
	End of the 1st Quarter	End of the 2nd Quarter	End of the 3rd Quarter	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
Year Ended February 28, 2011	—	17.00	—	22.00	39.00
Year Ending February 29, 2012	—				
Year Ending February 29, 2012 (Forecast)		20.00	—	20.00	40.00

Note 1: Adjustments to dividend forecast made during the first quarter of the year ending February 29, 2012: None

Note 2: Dividends at the end of the year ending February 28, 2011 includes the commemorative dividend of 5 yen per share, under the premise of the merger with CERTO Corp. effective as of Sept. 1, 2010.

3. Forecast of Consolidated Results for the Year Ending February 29, 2012 (from March 1, 2011 to February 29, 2012)

(Figures expressed in percentages represent year-on-year percentage changes.)

	Net sales		Operating Income		Ordinary Income		Net Income		Net Income per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending August 31, 2011	104,000	51.1	6,900	37.4	6,900	36.5	3,700	33.4	70.55
Full year	213,000	24.6	14,300	18.8	14,300	18.3	7,600	17.0	144.92

Note: Adjustments to consolidated results forecast made during the first quarter of the year ending February 29, 2012: None

4. Other Remarks (For details, refer to “Other information” on page 5 of the attached material.)

(1) Changes in significant subsidiaries during the current period : None
Note: This refers to a change related to specified subsidiaries resulting in changes in the scope of consolidation during the current quarterly accounting period.

(2) Application of simplified accounting methods and specific accounting methods : Yes
Note: This refers to the application of a simplified accounting treatment or a specific accounting treatment in the preparation of quarterly consolidated financial statements.

(3) Changes in the principles, procedures, or methods of presentation for accounting treatment
1) Change arising from revisions of accounting standards : Yes
2) Change due to reasons other than those described in “1)” above : Yes

This refers to changes in the principles, procedures, or methods of presentation for accounting treatment related with the preparation of the financial statements as described in “Significant Changes in the Basis for Preparation of the Quarterly Consolidated Financial Statements.”

(4) Number of shares outstanding (common stock)

1) Number of shares outstanding at end of period (including treasury stock):
As of May 31, 2011: 54,169,633 shares As of February 28, 2011: 54,169,633 shares

2) Number of treasury shares at end of period:
As of May 31, 2011: 1,730,513 shares As of February 28, 2011: 1,726,306 shares

3) Average number of shares during the period (quarterly cumulative):

Three months ended May 31, 2011:	52,439,378 shares	Three months ended May 31, 2010:	39,670,162 shares

* Items related to the conduct of quarterly review procedures

- These quarterly financial results are not subject to quarterly review based on the Financial Instrument and Exchange Act, and a quarterly review based on the Financial Instrument and Exchange Act had not been completed at the time these quarterly financial results were disclosed.

* Information concerning proper use of financial forecasts and other special instructions

- Forward-looking statements concerning financial forecasts contained in these materials are based on certain assumptions judged to be reasonable and on the information available when the forecasts were made. However, actual performance may significantly differ due to a variety of factors. Please refer to “Qualitative Information on Consolidated Financial Forecasts” on page 4 of these quarterly financial results (attached materials) for information concerning the assumptions used for financial forecasts and the proper use of financial forecasts.

○Table of contents for attached materials

1. Qualitative Information on Current Quarterly Consolidated Performance
(1) Qualitative Information on Consolidated Operating Results

Although there had been a gentle recovery in the Japanese economy during the first quarter of the current consolidated fiscal year (March 1, 2011 to May 31, 2011), as a result of the Great East Japan Earthquake that occurred on March 11, the future remained uncertain due to stagnation in corporate production activities, a hesitant attitude towards investment, and a temporary drop in consumer spendings.

Against this background, AEON DELIGHT established the Earthquake Response Division immediately after the earthquake occurred. The AEON DELIGHT Group acted to confirm damage caused to customers and the safety of employees while conducting activities aimed at the prompt resumption of business through building restoration, delivery of materials, etc.

Aiming for even further growth through our Comprehensive Facility Management Service Business (Comprehensive FMS), the AEON DELIGHT Group has formulated a three-year medium-term business plan from this year. In the future we will focus management resources on three markets for which growth is expected: the major urban area market, the environmental load reduction market, and the Asian market. During the current fiscal year we conducted aggressive initiatives in these markets as described below.

(Major urban area market)
As announced on April 14, 2011, two companies were made consolidated subsidiaries, A to Z Service Co., Ltd. and Kajitaku Inc,.
A to Z Service is centered on call centers and its strengths include facility management and construction for small commercial facilities such as convenience stores and fast food restaurants. As the establishment of small-scale eating and drinking establishments and commercial facilities has accelerated, particularly in the Tokyo metropolitan area, the AEON DELIGHT Group will leverage these strengths to build a new comprehensive FMS model for small-scale shops.
Kajitaku's strengths include a housework support service centered on housework services and cleaning services. AEON DELIGHT provides customers with detailed services including apartment concierge services and has enjoyed growth recently thanks to its ability to create innovative products, such as its packages of housework services called “KAJIcloud” (Housework Professionals). By welcoming Kajitaku to the AEON DELIGHT Group, synergy will be manifested in the apartment management business for which increased demand is expected with the shift to urban areas and the aging population. In addition, we will provide new services in response to the needs of the people who work at our B2B customers and their lifestyles.

(Environmental load reduction market)
In response to increased societal needs for environmental load reduction, we have made aggressive proposals for energy saving, including the introduction of LED lighting and demand controllers (devices that monitor and control power consumption). In this market, we have conducted twice as many proposals compared with the same period of the previous year. Although the introduction of energy-saving devices was temporarily postponed immediately following the earthquake, we have seen our customers become even more interested in energy saving and reducing power consumption. The AEON DELIGHT Group has responded by focusing the assignment of personnel to support these needs and making alliances with partner companies.

(Asian market)
In April 2011, we started providing new services at the JUSCO One Mall Store and the JUSCO Sun City Store in Guangdong, China. With this, there are now stores at three locations in Southern China (Guangdong) and three locations in Northern China (Beijing and Tianjin), for a total of six stores in China. It has been decided that for the first time we will provide services to a customer outside the AEON Group at government-run commercial facilities in Beijing, and we started making preparations to open in June. In addition, in our aim to expand business in the ASEAN countries, a representative office was established in Vietnam (Ho Chi Minh City) in May 2011. As we make preparations to start

business in Vietnam, we are also proceeding with studies to expand business in other ASEAN countries.

As the result of promoting comprehensive FMS to respond to the varied needs of customers, we have also been able to establish business with new customers for a wide variety of facilities such as commercial facilities, hospitals, and hotels. In terms of improving profitability, measures were continued including the horizontal integration of AEON DELIGHT's new cleaning service model and promotion of improved efficiency through patrol-style facilities management.

As the result of these initiatives and the contribution of the merger with CERTO Corp. during the previous year, AEON DELIGHT posted first-quarter cumulative net sales of 52,972 million yen (152.7% year on year), operating income of 3,086 million yen (126.4% year on year), and ordinary income of 3,141 million yen (127.8% year on year). As a result of the Great East Japan Earthquake, a loss of 256 million yen was posted as an extraordinary loss, resulting in net income of 1,704 million yen (124.8% year on year).

Refer to the reference materials "Net Sales by Business Segment" on page 10 for an overview of net sales by business segment.

(2) Qualitative Information on Consolidated Financial Position
Total assets as of May 31, 2011 increased by 1,633 million yen (1.9%), compared with the balance at the end of the previous fiscal year, to 86,258 million yen.
This resulted mainly from an increase of 328 million yen in cash and deposits, an increase of 1,896 million yen in notes and accounts receivable-trade, an increase of 132 million yen in merchandise, and an increase of 1,390 million yen in goodwill due to an increase in the number of subsidiaries, a decrease of 2,300 million yen in deposit of subsidiaries and affiliates, and a decrease of 407 million yen due to the mark-to-market accounting of investment securities.
Liabilities as of May 31, 2011 increased by 817 million yen (2.6%), compared with the balance at the end of the previous fiscal year, to 32,554 million yen.
This increase is attributable mainly to an increase of 1,056 million yen in notes and accounts payable-trade, an increase of 259 million yen in short-term loans payable, an increase of 942 million yen in provision for bonuses, and a decrease of 1,512 million yen in income taxes payable.
Net assets as of May 31, 2011 increased by 816 million yen (1.5%), compared with the balance at the end of the previous fiscal year, to 53,703 million yen.
This increase is attributable mainly to an increase of 1,704 million yen in retained earnings due to posting of net income for the first quarter, and a decrease of 1,153 million yen in retained earnings due to dividend payments.
As a result, the shareholders' equity ratio as of May 31, 2011 decreased by 0.7% to 61.6%, compared to 62.3% at the end of the previous fiscal year.

Cash Flows
The balance of cash and cash equivalents (hereinafter referred to as "cash") at May 31, 2011 increased by 308 million yen (2.5%), compared to the balance at the end of the previous fiscal year, to 12,625 million yen.
Summarized below are cash flows and their underlying factors for the first quarter of the current fiscal year.

(Cash flows from operating activities)
Net cash provided by operating activities during the first quarter of the current fiscal year was 350 million yen. This increase is attributable mainly to an increase of 2,947 million yen due to posting of income before income taxes and minority interests, an increase of 527 million yen due to posting of depreciation and amortization as well as amortization of goodwill, an increase of 880 million yen due to posting of provision for bonuses, and an increase of 281 million yen in notes and accounts payable-trade, which were partially offset by a decrease of 2,836 million yen due to income tax payments, a decrease of 979 million yen due to an increase in notes and accounts receivable-trade, and a decrease of 591 million yen due to a decrease in accounts payable.

(Cash flows from investing activities)
Net cash provided by investing activities during the first quarter of the current fiscal year was 1,339 million yen. The principal factors behind the net cash inflow were an inflow of 2,300 million yen for payment for/collection of deposits of subsidiaries and affiliates, a decrease of 232 million yen for acquisition of property, plant and equipment and intangible assets and intangible fixed assets, and a decrease of 1,116 million yen due to purchase of investments in subsidiaries.

(Cash flows from financing activities)
Net cash used in financing activities during the first quarter of the current fiscal year was 1,382 million yen. The major factor contributing to the net cash outflow was dividend payments of 1,148 million yen.

(3) Qualitative Information on Consolidated Financial Forecast
Regarding its earnings projection for the fiscal year ending February 29, 2012, AEON DELIGHT's forecast released on April 14, 2011 remains unchanged.

2. Other Information
(1) Overview of Changes in Significant Subsidiaries: None

(2) Overview of Simplified Accounting Methods and Specific Accounting Methods
Method for estimating credit losses on general receivables
Since the difference between the actual credit loss ratio as of May 31, 2011 and the ratio computed at the end of the year ended February 28, 2011 was deemed insignificant, the actual credit loss ratio at the end of the year ended February 28, 2011 was used in estimating credit losses.

(3) Overview of Changes in the Principles, Procedures, or Presentation Method for Accounting Treatment
・ Changes related to accounting treatment standards
Application of the Accounting Standards for the Equity Method and the Tentative Measures for the Accounting of Affiliated Companies Accounted for by the Equity Method
The Accounting Standards for the Equity Method (Financial Accounting Standards No. 16, announced on March 10, 2008) and the Tentative Measures for the Accounting of Affiliated Companies Accounted for by the Equity Method (Business Practice Report No. 24, announced on March 10, 2008) were applied from the first quarter of the consolidated fiscal year.
The application of these standards had no impact on the profits and losses for the first quarter of the consolidated fiscal year.

Application of the Accounting Standards for Asset Retirement Obligations
The Accounting Standards for Asset Retirement Obligations (Financial Accounting Standards No. 18, March 31, 2008) and Guidance on the Accounting Standards for Asset Retirement Obligations (Financial Accounting Standards Guidance No. 21, March 31, 2008) were applied from the first quarter of the consolidated fiscal year.
The application of these standards had no impact on the profits and losses for the first quarter of the consolidated fiscal year.

・Change in presentation method
(Quarterly consolidated balance sheet-related)
1. The amount of “gain on maturity of insurance contract” that was contained in “other” for non-operating income during the first quarter of the previous consolidated fiscal year has exceeded 20% of the total amount of non-operating expenses, and is now listed separately. The amount of “gain on maturity of insurance contract” during the first quarter of the previous consolidated fiscal year was 0 million yen.
2. With the application of the Cabinet Office Ordinance Partially Correcting Financial Statement Regulations (Cabinet Office Ordinance No. 5, March 24, 2009) based on the Accounting Standards for Consolidated Financial Statements (Financial Accounting Standards No. 22, December 26, 2008), the item “net income before minority interests” has been stated from the first quarter of the current consolidated fiscal year.

(Quarterly consolidated statement of cash flows-related)
The presentation for “purchase of property, plant and equipment” (159 million yen for the first quarter of the current fiscal year) and “purchase of intangible assets” (73 million yen for the first quarter of the current fiscal year) that were contained in “net cash provided by (used in) investing activities“ during the first quarter of the previous consolidated fiscal year has been changed to “purchase of property, plant and equipment and intangible assets” from the first quarter of the current consolidated fiscal year.

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheet

(millions of yen)

	First three months of FY2012 ended May 31, 2011	FY2011 ended Feb. 28, 2011
Assets		
Current assets		
Cash and deposits	13,427	13,098
Notes and accounts receivable-trade	30,143	28,246
Merchandise	1,486	1,354
Deposit of subsidiaries and affiliates	16,620	18,920
Other	3,547	3,129
Allowance for doubtful accounts	(289)	(226)
Total current assets	64,934	64,524
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	1,245	1,234
Land	284	284
Other, net	2,289	2,237
Total property, plant and equipment	3,820	3,756
Intangible assets		
Goodwill	11,937	10,546
Other	1,047	1,030
Total intangible assets	12,984	11,577
Investments and other assets		
Investment securities	2,575	2,983
Other	2,153	1,979
Allowance for doubtful accounts	(210)	(196)
Total investments and other assets	4,519	4,766
Total noncurrent assets	21,323	20,100
Total assets	86,258	84,624

	First three months of FY2012 ended May 31, 2011	FY2011 ended Feb. 28, 2011
Liabilities		
Current liabilities		
Notes and accounts payable-trade	23,480	22,424
Short-term loans payable	284	24
Current portion of corporate bonds payable due within one year	25	―
Current portion of long-term loans payable	25	25
Income taxes payable	1,332	2,844
Provision for bonuses	1,719	776
Provision for directors' bonuses	31	127
Other	4,646	4,501
Total current liabilities	31,545	30,724
Noncurrent liabilities		
Corporate bonds payable	25	―
Long-term loans payable	―	6
Provision for retirement benefits	490	487
Provision for directors' retirement benefits	140	51
Other	353	466
Total noncurrent liabilities	1,009	1,012
Total liabilities	32,554	31,737
Net assets		
Shareholders' equity		
Capital stock	3,238	3,238
Capital surplus	18,741	18,741
Retained earnings	31,126	30,575
Treasury stock	(468)	(461)
Total shareholders' equity	52,637	52,092
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	527	664
Foreign currency translation adjustment	(18)	(19)
Total valuation and translation adjustments	508	645
Subscription rights to shares	187	149
Minority interest	370	―
Total net assets	53,703	52,887
Total liabilities and net assets	86,258	84,624

(2) Quarterly Consolidated Statements of Income

<First three months of FY2012 (March 1, 2011 – May 31, 2011)>

(millions of yen)

	First three months of FY2011 (March 1, 2010 – May 31, 2010)	First three months of FY2012 (March 1, 2011 – May 31, 2011)
Net sales	34,686	52,972
Cost of sales	29,378	46,193
Gross profit	5,308	6,778
Selling, general and administrative expenses	2,865	3,692
Operating income	2,442	3,086
Non-operating income		
Interest income	7	23
Dividends income	14	17
Gain on maturity of insurance contract	—	54
Equity in earnings of affiliates	10	—
Other	20	12
Total non-operating income	53	108
Non-operating expenses		
Interest expenses	1	1
Loss on cancellation of company housing	13	12
Expenses-related litigation	11	—
Equity-method investment losses	—	13
Other	12	25
Total non-operating expenses	38	53
Ordinary income	2,457	3,141
Extraordinary income		
Marginal gain on step acquisition	—	56
Reversal of provision for directors' bonuses	—	17
Total extraordinary income	—	73
Extraordinary loss		
Losses on disasters	—	256
Cost of merger	71	—
Other	—	10
Total extraordinary losses	71	267
Income before income taxes and minority interests	2,386	2,947
Income taxes-current	1,105	1,236
Income taxes-deferred	(85)	(13)
Total income taxes	1,020	1,222
Net income before minority interests	—	1,724
Minority interests in income	—	19
Net income	1,366	1,704

(3) Quarterly Consolidated Statements of Cash Flow

(millions of yen)

	First three months of FY2011 (Mar.1 –May 31, 2010)	First three months of FY2012 (Mar.1 – May 31, 2011)
Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	2,386	2,947
Depreciation and amortization	155	282
Amortization of goodwill	188	245
Increase (decrease) in provision for bonuses	908	880
Increase (decrease) in provision for retirement benefits	(111)	2
Increase (decrease) in provision for directors' retirement benefits	(25)	(11)
Interest and dividends income	(22)	(41)
Interest expenses	1	1
Decrease (increase) in notes and accounts receivable-trade	(232)	(979)
Increase (decrease) in notes and accounts payable-trade	115	281
Increase (decrease) in accounts payable-other	(564)	(591)
Decrease (increase) in accounts receivable-other	(46)	(4)
Other, net	(117)	140
Subtotal	2,635	3,154
Interest and dividends income received	23	34
Interest expenses paid	(1)	(1)
Income taxes paid	(2,087)	(2,836)
Net cash provided by (used in) operating activities	570	350
Net cash provided by (used in) investment activities		
Purchase of property, plant and equipment and intangible fixed assets	—	(232)
Purchase of property, plant and equipment	(122)	—
Proceeds from sales of property, plant and equipment	111	14
Purchase of intangible assets	(81)	—
Purchase of investments in subsidiaries resulting in change in scope of consolidation	—	(1,116)
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation	—	365
Payments for deposit of subsidiaries and affiliates	(18,500)	(38,000)
Collection of deposit of subsidiaries and affiliates	18,500	40,300
Other, net	38	9
Net cash provided by (used in) investment activities	(53)	1,339
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(15)	256
Repayment of long-term loans payable	(6)	(456)
Cash dividends paid	(591)	(1,148)
Other, net	(1)	(34)
Net cash provided by (used in) financing activities	(613)	(1,382)
Effect of exchange-rate change on cash and cash equivalents	(0)	0
Net increase (decrease) in cash and cash equivalents	(97)	308
Cash and cash equivalents at beginning of period	7,873	12,317
Cash and cash equivalents at end of period	7,775	12,625

(4) Note on the Going Concern Assumption:
First three months of the year ending February 29, 2012 (March 1, 2011 – May 31, 2011)
None

(5) Note on Significant Changes in Shareholders' Equity:
First three months of the year ending February 29, 2012 (March 1, 2011 – May 31, 2011)
None

4. Reference Information

(1) Net Sales by Business Segment

(millions of yen)

	Comprehensive FMS business							Other businesses	Total
	Facilities management business	Security services business	Cleaning services business	Construction work business	Materials/ Supplies sourcing services business	Vending machine services business	Support business		
Net sales	10,585	8,206	9,955	5,642	9,066	7,818	1,685	13	52,972

Notes: 1. The reporting segments are based on a management approach.
2. Breakdown of reporting segments
(1) Comprehensive FMS business
1) Facilities management business
Business that conducts the preservation, inspection, maintenance, etc. of building facilities
2) Security services business
Business that provides comprehensive security services including security for facilities, security to handle crowds and traffic, security for transporting valuable goods, etc.
3) Cleaning services business
Business that conducts the cleaning of buildings and facilities
4) Construction work business
Business that conducts large-scale renovation and interior design work, makes environmental load reduction proposals, and installs solar power generation systems
5) Materials/Supplies sourcing services business
Business that acts as a purchase agent for indirect materials and procures materials, etc.
6) Vending machine services business
Business that operates beverage vending machines, cares for foliage plants, and maintains air purification units
7) Support business
Business that includes the retail store business, technical training business, temporary staffing business, and document management business
(2) Other businesses

(2) Stock Acquisition

<1>The acquisition of A to Z Service Co., Ltd. stock

At the meeting of the board of directors held on April 14, 2011, AEON DELIGHT decided to acquire the stock of A to Z Service Co., Ltd., which is centered on call centers and its strengths include facility management and construction for small commercial facilities such as convenience stores and fast food restaurants. On May 16, 2011, a resolution was made to make additional acquisition of A to Z Service Co., Ltd. shares, acquiring 54.8% of outstanding shares and making AEON DELIGHT a subsidiary.

<2>The acquisition of Kajitaku Inc, stock

At the meeting of the board of directors held on April 14, 2011, AEON DELIGHT decided to acquire the stock of Kajitaku Inc, whose strengths include a housework support service centered on housework services and cleaning services. On April 28, 2011, 90% of Kajitaku Inc, outstanding common shares were acquired and AEON DELIGHT was made a subsidiary.