

# Summary of Financial Results for the Year Ended February 29, 2016

## [Japan GAAP] (Consolidated)

April 13, 2016

Company AEON DELIGHT Co., Ltd. Listed on the TSE1  
 Stock Code 9787 URL: <http://www.aeondelight.co.jp>  
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 Planned date for annual shareholders' meeting: May 24, 2016 Planned date for commencement of dividend payment: May 10, 2016  
 Planned date for filing of annual securities report: May 25, 2016  
 Preparation of supplementary financial document: Yes  
 Results briefing: Yes (for institutional investors and analysts)

(Rounded down to million yen)

### 1. Consolidated business results for the fiscal year ended February 2016 (March 1, 2015 through February 29, 2016)

(1) Consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Feb. 2016	281,041	5.4	16,707	5.3	16,684	4.6	9,658	10.7
Year ended Feb. 2015	266,705	3.7	15,861	4.9	15,943	5.6	8,725	6.9

(Note) Comprehensive income:

Year ended February 2016: 9,178 million yen (-0.3%)

Year ended February 2015: 9,202 million yen (0.3%)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended Feb. 2016	183.87	183.38	12.3	13.0	5.9
Year ended Feb. 2015	166.17	165.79	12.0	13.4	5.9

(Reference) Investment earnings/loss on equity-method:

Year ended February 2016: 68 million yen

Year ended February 2015: - million yen

### (2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Feb. 2016	131,349	84,000	62.1	1,552.84
As of Feb. 2015	126,044	77,495	59.8	1,435.64

(Reference) Shareholders' equity:

As of February 2016: 81,578 million yen

As of February 2015: 75,406 million yen

### (3) Consolidated results of cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
Year ended Feb. 2016	10,303	-3,255	-2,821	19,473
Year ended Feb. 2015	17,234	-11,365	-2,594	15,476

## 2. Dividends

	Annual dividend					Total dividend (Total)	Dividend payout ratio (Consolidated)	Rate of total dividend to net assets (Consolidated)
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended Feb. 2015	-	25.00	-	25.00	50.00	2,625	30.1	3.6
Year ended Feb. 2016	-	26.00	-	26.00	52.00	2,731	28.3	3.5
Year ending Feb. 2017 (forecast)	-	28.00	-	27.00	55.00		28.9	

### 3. Forecast of consolidated business results for the fiscal year ending February 2017

(March 1, 2016 through February 28, 2017)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
For the six months ending Aug. 2016	150,000	5.1	8,500	4.7	8,500	4.4	4,800	2.5	91.37
Year ending Feb. 2017	305,000	8.5	17,500	4.7	17,500	4.9	10,000	3.5	190.35

#### ※Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): Yes

New: 1 (Company name) Hakuseisya CO., LTD. Excluded: -

(2) Changes in accounting policies, accounting estimates and restatement

- ① Changes in accounting policies associated with revision of accounting standards: : Yes  
 ② Changes in accounting policies other than ① : None  
 ③ Changes in accounting estimates : None  
 ④ Restatement : None

(3) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of February 2016 54,169,633 shares

As of February 2015 54,169,633 shares

② Treasury stock at the end of period:

As of February 2016 1,634,461 shares

As of February 2015 1,645,216 shares

③ Average number of stock during period

Year ended February 2016 52,530,411 shares

Year ended February 2015 52,510,743 shares

#### (Reference) Summary of non-consolidated business results

##### 1. Non-consolidated business results for the fiscal year ended February 2016

(March 1, 2015 through February 29, 2016)

(1) Non-consolidated results of operations

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Feb. 2016	242,384	3.6	13,803	2.4	14,160	2.5	8,014	0.3
Year ended Feb. 2015	233,938	1.9	13,483	0.8	13,810	0.1	7,990	-0.9

	Net income per share	Diluted net income per share
	Yen	Yen
Year ended Feb. 2016	152.57	152.17
Year ended Feb. 2015	152.16	151.81

(2) Non-consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Feb. 2016	116,290	78,051	66.9	1,481.49
As of Feb. 2015	112,790	73,023	64.6	1,387.12

(Reference) Shareholders' equity:

As of February 2016: 77,830 million yen

As of February 2015: 72,857 million yen

**\*Implementation status of auditing procedures**

This financial summary is not subject to auditing procedures pursuant to the Financial Instruments and Exchange Act. At the time of disclosure of this report, the auditing procedures of financial statements pursuant to the Financial Instruments and Exchange Act have not been completed.

**\*Explanation regarding appropriate use of business forecasts and other special instructions**

The above forecasts are based on information currently available to the company as of the announcement of the report. Actual results may differ from the forecasts due to various factors. Since the company conducts consolidated accounting-based group management, only the forecast of consolidated results is disclosed.

Consolidated Financial Statements  
(Consolidated Balance Sheet)

(Million yen)

	Fiscal year ended February 28, 2015 (February 28, 2015)	Fiscal year ended February 29, 2016 (February 29, 2016)
<b>Assets</b>		
Current assets		
Cash and deposits	15,580	20,386
Notes and accounts receivable-trade	36,674	35,768
Electronically recorded monetary obligations	3,381	3,744
Investment securities	-	100
Inventories	2,618	2,897
Deferred tax assets	1,655	1,585
Deposit of subsidiaries and affiliates	41,326	37,362
Other	3,410	4,191
Allowance for doubtful accounts	-168	-360
Total current assets	104,477	105,674
Fixed assets		
Tangible fixed assets		
Buildings and structures, net	1,009	1,642
Machinery for area control, net	211	190
Tools, furniture and fixtures, net	2,516	2,663
Land	278	1,978
Other, net	345	610
Total tangible fixed assets	4,361	7,086
Intangible fixed assets		
Goodwill	9,069	7,989
Other	1,867	2,408
Total intangible fixed assets	10,937	10,397
Investments and other assets		
Investment securities	3,768	4,463
Deferred tax assets	284	310
Other	2,750	3,911
Allowance for doubtful accounts	-535	-494
Total investments and other assets	6,268	8,190
Total fixed assets	21,567	25,674
Total assets	126,044	131,349

(Million yen)

	Fiscal year ended February 28, 2015 (February 28, 2015)	Fiscal year ended February 29, 2016 (February 29, 2016)
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable-trade	24,968	23,487
Electronically recorded monetary obligations	5,934	4,970
Accounts payable-other	5,729	6,345
Income taxes payable	3,795	4,083
Accrued consumption taxes	2,461	1,197
Reserve for bonuses	936	1,241
Reserve for directors' bonuses	115	115
Other	2,698	3,380
Total current liabilities	46,640	44,821
Fixed liabilities		
Deferred tax assets	418	191
Reserve for directors' retirement benefits	189	202
Liabilities relating to retirement benefits	1,212	1,714
Asset retirement obligation	24	42
Other	63	376
Total fixed liabilities	1,908	2,527
Total liabilities	48,549	47,348
Net assets		
Shareholders' equity		
Capital	3,238	3,238
Capital surplus	18,850	18,862
Retained earnings	52,388	59,393
Treasury stock	-443	-441
Total shareholders' equity	74,032	81,052
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,194	648
Foreign currency translation adjustment	601	372
Total accumulated adjustment relating to retirement benefits	-422	-495
Total accumulated other comprehensive income	1,373	525
Stock acquisition rights	166	221
Minority interest	1,922	2,200
Total net assets	77,495	84,000
Total liabilities and net assets	126,044	131,349

Consolidated Statement of Income and Statement of Comprehensive Income  
(Consolidated Statement of Income)

(Million yen)

	Fiscal year ended February 28, 2015 (March 1, 2014 – February 28, 2015)	Fiscal year ended February 29, 2016 (March 1, 2015 – February 29, 2016)
Net sales	266,705	281,041
Cost of sales	231,588	243,651
Gross profit	35,117	37,390
Selling, general and administrative expenses	19,256	20,682
Operating income	15,861	16,707
Non-operating revenues		
Interest income	95	94
Dividend income	41	42
Equity in earnings of affiliates	-	68
Other	91	48
Total non-operating revenues	228	253
Non-operating expenses		
Interest expenses	16	13
Accident compensation expenses	21	79
Other	107	182
Total non-operating expenses	145	275
Ordinary income	15,943	16,684
Extraordinary profit		
Gain on bargain purchase	-	426
Gain on step acquisitions	-	225
Gain on sale of investment securities	15	165
Total extraordinary profit	15	816
Extraordinary loss		
Loss on business liquidation	97	810
Impairment loss	256	-
Others	3	163
Total extraordinary loss	357	974
Income before income taxes and others	15,600	16,526
Corporate, inhabitant and enterprise taxes	6,675	6,590
Income taxes-deferred	-144	-121
Total income taxes	6,530	6,469
Net income before minority interests	9,070	10,057
Minority interests in income	344	398
Net income	8,725	9,658

(Consolidated Statement of Comprehensive Income)

(Million yen)

	Fiscal year ended February 28, 2015 (March 1, 2014 – February 28, 2015)	Fiscal year ended February 29, 2016 (March 1, 2015 – February 29, 2016)
Net income before minority interests	9,070	10,057
Other comprehensive income		
Valuation difference on available-for-sale securities	-171	-545
Foreign currency translation adjustment	303	-256
Remeasurements of defined benefit plans	-	-75
Total other comprehensive income	131	-878
Comprehensive income	9,202	9,178
(Breakdown)		
Comprehensive income attributable to shareholders of the parent company	8,810	8,811
Comprehensive income attributable to minority shareholders	391	367

## Consolidated Statement of Cash Flows

(Million yen)

	Fiscal year ended February 28, 2015 (March 1, 2014 – February 28, 2015)	Fiscal year ended February 29, 2016 (March 1, 2015 – February 29, 2016)
Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	15,600	16,526
Depreciation and amortization	1,341	1,699
Impairment loss	256	-
Amortization of goodwill	1,125	1,162
Increase (decrease) in provision for bonuses	-41	206
Increase (decrease) in provision for directors' retirement	19	12
Increase (decrease) in liabilities relating to retirement benefits	-8	49
Interest and dividends income	-136	-136
Interest expenses	16	13
Equity in loss (gain) of affiliates	-	-68
Loss (gain) on sale of investment securities	-15	-165
Gain on bargain purchase	-	-426
Loss (gain) on step acquisitions	-	-225
Decrease (increase) in notes and accounts receivable-trade	-2,467	1,444
Increase (decrease) in notes and accounts payable-trade	4,075	-2,532
Increase (decrease) in accounts payable-other	1,003	552
Increase (decrease) in accrued consumption taxes	1,762	-1,322
Decrease (increase) in accounts receivable-other	860	-613
Other	338	282
Subtotal	23,730	16,458
Interest and dividends income received	135	194
Interest expenses paid	-16	-12
Income taxes paid	-6,615	-6,336
Net cash provided by (used in) operating activities	17,234	10,303
Net cash provided by (used in) investing activities		
Payments into time deposits	-320	-154
Proceeds from withdrawal of time deposits	553	284
Purchase of property, plant and equipment and intangible fixed assets	-1,903	-2,414
Proceeds from sales of property, plant and equipment and intangible fixed assets	18	116
Proceeds from sales and redemption of securities	-	100
Purchase of investment securities	-47	-5
Proceeds from sales of investment securities	32	198
Purchase of investments in subsidiaries	-318	-136
Purchase of investments in subsidiaries resulting in change in scope of consolidation	-	-4,771
Payments for deposit of subsidiaries and affiliates	-220,511	-218,798
Collection of deposit of subsidiaries and affiliates	211,605	222,762
Other	-473	-436
Net cash provided by (used in) investing activities	-11,365	-3,255
Net cash provided by (used in) financing activities		
Cash dividends paid	-2,573	-2,676
Net decrease (increase) in treasury stock	37	14
Other	-58	-160
Net cash provided by (used in) financing activities	-2,594	-2,821
Effect of exchange rate change on cash and cash equivalents	172	-229

Net increase (decrease) in cash and cash equivalents	3,447	3,997
Cash and cash equivalents at beginning of period	12,028	15,476
Cash and cash equivalents at end of period	15,476	19,473