

April 9, 2015

## Consolidated Financial Overview for the Fiscal Year Ended February 2015 and Business Forecast for the Fiscal Year Ending February 2016

AEON DELIGHT Co., Ltd. announces consolidated financial overview for the fiscal year ended February 2015 (March 1, 2014 – February 28, 2015) and business forecasts for the fiscal year ending February 2016 as follows.

|   |
|---|
| Business highlights for the fiscal year ended February 2015 |
|---|

■ AEON DELIGHT, engaged in the comprehensive facility management service (FMS), saw a consecutive fifth sales and eleventh income increases, with income to a record high, backed by strong expansion in large facilities consignments from outside the AEON Group and growth of consolidated subsidiaries.

■ Double increase in the overseas sales (China, ASEAN) from the previous fiscal year. (increased 204.3% YoY)

■ From major hospital chains in the Hokkaido and Kansai areas, bundled consignments for the company's hygiene control service for infectious disease countermeasures.

### 1. Consolidated financial overview for the fiscal year ended February 2015 (Million yen)

|                  | Fiscal year ended February 2015 |        |        |
|------------------|---------------------------------|--------|--------|
|                  | Actual                          | Change | YoY    |
| Net sales        | 266,705                         | 9,461  | 103.7% |
| Operating income | 15,861                          | 745    | 104.9% |
| Ordinary income  | 15,943                          | 850    | 105.6% |
| Net income       | 8,725                           | 563    | 106.9% |

### 2. Forecast for the fiscal year ending February 2016 (Million yen)

|                  | Fiscal year ending February 2016 (forecast) |        |        |
|------------------|---|--------|--------|
|                  | Forecast                                    | Change | YoY    |
| Net sales        | 280,000                                     | 13,295 | 105.0% |
| Operating income | 17,000                                      | 1,139  | 107.2% |
| Ordinary income  | 17,000                                      | 1,057  | 106.6% |
| Net income       | 9,400                                       | 675    | 107.7% |

For the fiscal year ending February 2016, the company aims to increase orders from outside the AEON Group further, keying off greater bundled outsourcing needs for FMS from corporations and organizations. The company will also implement margin improvement promotion in all segments, reinforcement of competitive superiorities in the hygiene control service and energy solutions businesses, and further area and business expansion in Asia

The company intends to maintain a dividend payout ratio of 12% based on the ROE as an important indicator, and expects to increase in the dividend by 2 yen to 52 yen per share.