

Summary of Financial Results for the Year Ended February 28, 2021

[Japan GAAP] (Consolidated)

April 9, 2021

Company AEON DELIGHT Co., Ltd. Listed on the TSE1
 Stock Code 9787 URL: <https://www.aeondelight.co.jp>
 Representative Kazumasa Hamada, President and CEO, Group CEO
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Planned date for annual shareholders' meeting: May 19, 2021 Planned date for commencement of dividend payment: May 6, 2021

Planned date for filing of annual securities report: May 20, 2021

Preparation of supplementary financial document: Yes

Results briefing: Yes (for institutional investors and analysts)

(Rounded down to million yen)

1. Consolidated business results for the fiscal year ended February 2021 (March 1, 2020 through February 28, 2021)

(1) Consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Feb. 2021	300,085	-2.8	15,230	-4.8	15,268	-4.3	11,680	25.0
Year ended Feb. 2020	308,582	1.9	16,001	22.8	15,949	19.4	9,348	45.7

(Note) Comprehensive income:

Year ended February 2021: 12,329 million yen (36.4%)

Year ended February 2020: 9,039 million yen (50.5%)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended Feb. 2021	233.69	233.47	14.1	11.2	5.1
Year ended Feb. 2020	187.21	186.94	12.3	11.8	5.2

(Reference) Investment earnings/loss on equity-method:

Year ended February 2021: 79 million yen

Year ended February 2020: 50 million yen

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Feb. 2021	136,565	88,281	64.0	1,746.88
As of Feb. 2020	136,917	81,286	57.6	1,578.77

(Reference) Shareholders' equity:

As of February 2021: 87,347 million yen

As of February 2020: 78,886 million yen

(3) Consolidated results of cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
Year ended Feb. 2021	10,403	-7,325	-5,324	58,937
Year ended Feb. 2020	7,371	13,838	-3,392	61,151

2. Dividends

	Annual dividend					Total dividend (Total)	Dividend payout ratio (Consolidated)	Rate of total dividend to net assets (Consolidated)
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total			
Year ended Feb. 2020	Yen -	Yen 32.00	Yen -	Yen 33.00	Yen 65.00	Million yen 3,246	% 34.7	% 4.3
Year ended Feb. 2021	Yen -	Yen 35.00	Yen -	Yen 47.00	Yen 82.00	Million yen 4,099	% 35.1	% 4.9
Year ending Feb. 2022 (forecast)								
Ordinary dividend	-	37.00	-	37.00	74.00		35.2	
Commemorative dividend*	-	5.00	-	5.00	10.00		4.8	
Total	-	42.00	-	42.00	84.00		40.0	

* 15th anniversary of AEON delight

3. Forecast of consolidated business results for the fiscal year ending February 2022

(March 1, 2021 through February 28, 2022)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Year ending Feb. 2022	325,000	8.3	16,500	8.3	16,500	8.1	10,500	-10.1	209.99

□Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): None

(2) Changes in accounting policies, accounting estimates and restatement

① Changes in accounting policies associated with revision of accounting standards: : None

② Changes in accounting policies other than ① : None

③ Changes in accounting estimates : None

④ Restatement : None

(3) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of February 2021 54,169,633 shares

As of February 2020 54,169,633 shares

② Treasury stock at the end of period:

As of February 2021 4,167,473 shares

As of February 2020 4,202,659 shares

③ Average number of stock during period

Year ended February 2021 49,984,105 shares

Year ended February 2020 49,933,529 shares

***Financial summary is not subject to auditing procedures by certified public accountants or auditing firms.**

***Explanation regarding appropriate use of business forecasts and other special instructions**

(Precautions regarding forward-looking statements)

Forecasts regarding future performance in this material are based on information currently available to the company and certain assumptions that the company deems to be reasonable at the time this report was prepared. The company does not make promises about the achievements. Actual results may differ significantly from the forecasts due to various factors.

Consolidated Financial Statements
(Consolidated Balance Sheet)

(Million yen)

	Previous fiscal year (February 29, 2020)	Current fiscal year (February 28, 2021)
Assets		
Current assets		
Cash and deposits	62,355	59,773
Notes and accounts receivable	39,535	39,176
Electronically recorded monetary claims	3,077	3,182
Inventories	1,822	2,006
Other	5,813	6,082
Allowance for doubtful accounts	-242	-212
Total current assets	112,362	110,008
Fixed assets		
Tangible fixed assets		
Buildings and structures, net	1,458	1,671
Tools, furniture and fixtures, net	4,846	4,264
Land	2,032	2,000
Other, net	1,334	1,545
Total tangible fixed assets	9,671	9,481
Intangible fixed assets		
Goodwill	5,975	3,938
Other	1,209	1,579
Total intangible fixed assets	7,185	5,518
Investments and other assets		
Investment securities	3,623	3,960
Deferred tax assets	1,763	4,840
Other	2,347	2,766
Allowance for doubtful accounts	-36	-11
Total investment and other assets	7,698	11,557
Total fixed assets	24,554	26,556
Total assets	136,917	136,565

(Million yen)

	Previous fiscal year (February 29, 2020)	Current fiscal year (February 28, 2021)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	23,388	22,170
Electronically recorded obligations - operating	4,814	4,188
Short-term borrowings	249	299
Current portion of long-term loans payable	3	-
Accounts payable	6,356	7,227
Income taxes payable	2,795	1,147
Provision for bonuses	1,333	1,325
Accrued directors' and corporate auditors' remuneration	91	81
Asset retirement obligations	-	127
Allowance for sales discounts	677	130
Other	9,153	7,425
Total current liabilities	48,864	44,123
Fixed liabilities		
Long-term debt	11	-
Deferred tax liabilities	763	876
Provision for directors' retirement benefits	178	114
Obligations for retirement pay	1,930	1,594
Asset retirement obligations	60	234
Allowance for sales discounts	1,576	192
Other	2,247	1,147
Total fixed liabilities	6,767	4,160
Total liabilities	55,631	48,283
Net assets		
Shareholder's equity		
Capital stock	3,238	3,238
Capital surplus	13,880	13,226
Retained earnings	72,063	80,344
Treasury stock	-10,208	-10,123
Total shareholders' equity	78,972	86,685
Other accumulated comprehensive income		
Valuation difference on securities	487	1,042
Foreign currency translation adjustments	18	-30
Remeasurements of defined benefit plans	-592	-349
Total other accumulated comprehensive income	-86	662
Share subscription rights	186	119
Non-controlling shareholders' equity	2,213	814
Total net assets	81,286	88,281
Total liabilities and net assets	136,917	136,565

Consolidated Statement of Income and Statement of Comprehensive Income
(Consolidated Statement of Income)

(Million yen)

	Previous fiscal year (March 1, 2019 – February 29, 2020)	Current fiscal year (March 1, 2020 – February 28, 2021)
Net sales	308,582	300,085
Cost of sales	270,011	262,910
Gross profit	38,570	37,175
Selling, general and administrative expenses	22,569	21,945
Operating income	16,001	15,230
Non-operating income		
Interest income	39	20
Dividends income	131	68
Equity in income of affiliates	50	79
Subsidy income	17	164
Other	101	100
Total non-operating income	339	432
Non-operating expenses		
Interest expenses	31	38
Other	359	356
Total non-operating expenses	391	395
Ordinary income	15,949	15,268
Extraordinary income		
Gain on sales of investment security	111	33
Subsidies for employment adjustment	-	435
Other	17	-
Total extraordinary income	129	469
Extraordinary loss		
Impairment loss	175	1,659
Loss due to response to new infections	-	482
Loss on transfer of business	-	1,253
Other	355	1,690
Total extraordinary loss	530	5,086
Income before income taxes	15,548	10,651
Income taxes	5,547	2,383
Income taxes-deferred	406	-3,302
Total income taxes	5,954	-919
Net income	9,593	11,570
Net income attributable to non-controlling interests	245	-110
Net income attributable to owners of parent	9,348	11,680

(Consolidated Statement of Comprehensive Income)

(Million yen)

	Previous fiscal year (March 1, 2019 – February 29, 2020)	Current fiscal year (March 1, 2020 – February 28, 2021)
Net income	9,593	11,570
Other comprehensive income		
Valuation difference on securities	-389	556
Foreign currency translation adjustments	-61	-46
Remeasurements of defined benefit plans	-103	248
Total other comprehensive income	-554	759
Comprehensive income	9,039	12,329
(Breakdown)		
Comprehensive income attributable to owners of parent	8,795	12,429
Comprehensive income attributable to non- controlling interests	244	-99

Consolidated Statement of Cash Flows

(Million yen)

	Previous fiscal year (March 1, 2019 - February 29, 2020)	Current fiscal year (March 1, 2020 - February 28, 2021)
Net cash provided by (used in) operating activities		
Income before income taxes	15,548	10,651
Depreciation and amortization	2,352	2,427
Impairment loss	175	1,659
Amortization of goodwill	815	801
Increase (decrease) in accrued bonuses	201	-5
Increase (decrease) in allowance sales discount	-495	-527
Increase (decrease) in provision for directors' retirement	-20	-64
Increase (decrease) in liabilities relating to retirement benefits	59	-136
Interest and dividend income	-170	-88
Interest expenses	31	38
Equity in loss (gain) of affiliates	-50	-79
Loss (gain) on sale of investment securities	-14	462
Loss (gain) on transfer of business	-	1,253
Loss (gain) on sale of investment securities	-97	-27
Decrease (increase) in notes and accounts receivable- trade	-2,470	192
Decrease (increase) in inventories	387	-183
Increase (decrease) in notes and accounts payable-trade	-2,662	-1,840
Increase (decrease) in accounts payable	613	877
Increase (decrease) in accrued consumption taxes	1,017	198
Decrease (increase) in accounts receivable-other	-467	492
Increase (decrease) in advances received	1,406	-692
Increase (decrease) in advance revenue	-787	-680
Other	-1,658	361
Sub-total	13,713	15,090
Interest and dividend received	201	187
Interest expenses paid	-36	-35
Income taxes paid	-6,506	-4,838
Net cash provided by (used in) operating activities	7,371	10,403
Net cash provided by (used in) investing activities		
Payments into time deposits	-1,251	-935
Proceeds from withdrawal of time deposits	842	1,294
Purchase of property, plant and equipment and intangible fixed assets	-2,361	-2,469
Proceeds from sale of tangible and intangible fixed assets	0	39
Proceeds from sales or maturities of securities	100	-
Purchase of investment securities	-23	-82
Proceeds from sales and redemption of investment securities	226	93
Payments for transfer of business	-	-4,502
Payments for deposit of consumption of subsidiaries and associates	-192,500	-31,000
Proceeds from refund of consumer deposits of subsidiaries and associates	208,500	31,000
Other	305	-762
Net cash provided by (used in) investing activities	13,838	-7,325
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term borrowings	-143	60
Repayment of long-term loans payable	-3	-14
Cash dividends paid	-3,195	-3,397
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	-	-1,853
Other	-49	-118
Net cash provided by (used in) financing activities	-3,392	-5,324
Effect of exchange rate change on cash and cash equivalents	-98	32
Net increase (decrease) in cash and cash equivalents	17,719	-2,214
Cash and cash equivalents at beginning of period	43,437	61,151
Increase (decrease) in cash and cash equivalents resulting from change in scope of consolidation	-5	-
Cash and cash equivalents at end of period	61,151	59,937