

March 28, 2023

Notice of Acquisition of Shares of Ask Maintenance Co., Ltd. (Making into a Subsidiary)

We are pleased to announce that at the meeting of the Board of Directors held today, we decided to acquire the shares of Ask Maintenance Co., Ltd. (Head Office: Kumamoto City, Kumamoto Prefecture; President and Representative Director: Kiyooki Inoue, hereinafter referred to as "Ask Maintenance") and make it a subsidiary.

1. Background and purpose of share acquisition

In October 2018, we formulated the AEON DELIGHT Vision 2025 with the aim of achieving further sustainable growth. We declared our intention to become a company that creates environmental value in Asia that solves social issues based on three pillars of our growth strategy: "Safety and Security", "Labor force shortage", and "Environment". To achieve the Vision 2025 goal, we are working to establish our corporate brand as a group of experts in facility management ("FM"), and to promote the formation of regional economic zones in each region in which we operate.

The consolidation of Ask Maintenance will accelerate the formation of FM's regional economic zone in the Kyushu region. In other words, Ask Maintenance operates businesses such as cleaning, facility management, condominium management, and construction and provides services to commercial facilities, hospitals, and government and municipal properties for a variety of uses. Among other things, in October 2022, Ask Maintenance became the first company in Kyushu to receive the Eco Mark certification* for "cleaning services", and has received high praise for the cleaning services. We have been providing services together in commercial facilities for some time. In November 2022, Ask Maintenance participated in the 4th AEON DELIGHT Technology Contest [Cleaning Category] sponsored by Ask Maintenance as a representative of Kyushu. As a colleague with aspirations, Ask Maintenance has cooperated to improve its technological capabilities and quality. In light of this background, we will expand our business base in Kyushu by welcoming Ask Maintenance as a fellow member of the AEON DELIGHT Group. At the same time, we will fuse the technologies and know-how cultivated by both companies to further improve quality.

Based on our management philosophy of "We Pursue the Creation of 'Environmental Value' for our Customers and for the LocalCommunities," we will continue to provide a "safe and secure" facility environment for more customers in the Kyushu area together with Ask maintenance.

*Eco Mark Certification: An environmental label certified by the Japan Environment Association for products and services that are recognized as having a low environmental impact throughout their lifecycle from "production" to "disposal" and as contributing to environmental conservation.

2. Outline of subsidiaries to be transferred (Ask Maintenance)

(1) Name	Ask Maintenance Co., Ltd.		
(2) Address	5-4-6, Tamukae, Minami-ku, Kumamoto		
(3) Representative	Kiyooki Inoue, President and Representative Director		
(4) Business Activities	Cleaning, facility management, condominium management, construction, etc.		
(5) Capital stock	30 million yen		
(6) Date of establishment	February 1974		
(7) Major shareholders and shareholding ratio	Kiyooki Inoue 100%		
(8) Relationship with AEON DELIGHT	Capital relationship	Not applicable.	
	Business relationship	There is a business relationship with the Company based on a business consignment agreement.	
	Personnel relationship	Not applicable.	
	Related party information	Not applicable.	
(9) Ask Maintenance's operating results and financial condition for the past three years			
	FY3/20	FY3/21	FY3/22
Net assets	84 million yen	116 million yen	145 million yen
Total assets	589 million yen	636 million yen	595 million yen
Net assets per share	247,058 yen	341,176 yen	426,470 yen
Net sales	1,573 million yen	1,547 million yen	1,617 million yen
Operating income	28 million yen	45 million yen	31 million yen
Ordinary income	35 million yen	55 million yen	45 million yen
Net income	24 million yen	34 million yen	30 million yen

*Dividend per share was calculated based on the number of shares as of March 31, 2023.

3. Outline of the counterparty to the share acquisition

(1) Name	Kiyooki Inoue	
(2) Relationship with AEON DELIGHT	Capital relationship	Not applicable.
	Business relationship	Not applicable.
	Personnel relationship	Not applicable.
	Other special notes	Not applicable.

4. Number of shares acquired, acquisition price and status of shares held before and after acquisition

(1) Number of shares held before the change	0 shares	(Percentage of voting rights: 0%)
(2) Number of shares acquired	340 shares	The acquisition price and terms is not disclosed due to confidentiality obligations between the parties.
(3) Number of shares held after the change	340 shares	(Percentage of voting rights: 100%)

5. Schedule

(1) March 28, 2023	Board of Directors Resolution
(2) March 28, 2023	Conclusion of share transfer agreement
(3) April 27, 2023 (planned)	Transfer of shares

6. Future outlook

The Company does not expect the acquisition of these shares to have a material impact on the Company's financial results in the current fiscal year. We will promptly disclose any material impact on our business results in the future.